

## LEHIGH COUNTY QUALITY OF LIFE BUDGET--EXPENSE

	Actual Expenses, Last Complete FY 2018-19 Audited*	Actual Expenses, Last Complete FY 2019-20 Unaudited	Adjusted Expense Budget, Current FY 2020-21	Expense Budget, Upcoming FY 2021-22
<b>ORGANIZATION/ADMINISTRATION</b>	<b>\$64,830</b>	<b>\$52,262</b>	<b>\$55,646</b>	<b>\$56,240</b>
Payroll	\$46,042	\$38,596	\$43,000	\$43,000
Taxes	\$3,862	\$2,967	\$3,390	\$3,390
Employee benefits	\$0	\$0	\$0	\$0
Insurance	\$3,485	\$2,493	\$2,500	\$2,800
Office equipment/supplies	\$934	\$953	\$800	\$800
Telephone/postage/printing, etc.	\$2,079	\$2,678	\$2,006	\$2,200
Equipment/maintenance		\$0	\$800	
Professional dues/fees/subscriptions	\$1,629	\$550	\$550	\$550
Audit/accounting	\$6,600	\$4,000	\$2,600	\$3,500
Loan payments				
Interest	\$162	\$0	\$0	\$0
Misc. Admin. Expense	\$37	\$25		
<b>PRODUCTION/PROGRAMS</b>	<b>\$92,466</b>	<b>\$74,075</b>	<b>\$40,935</b>	<b>\$60,475</b>
Artists fees	\$61,444	\$45,120	\$22,560	\$34,800
Transportation/touring costs		\$2,050	\$1,550	\$2,200
Marketing/promotion	\$12,636	\$9,878	\$7,150	\$10,200
Equipment				
Events/activities (specify)				
Art Auction	\$3,990	\$5,149	\$1,500	\$1,500
Plant Sales	\$2,738	\$3,581	\$3,500	\$4,100
Performance Venue Rental	\$2,755	\$4,065	\$2,375	\$4,800
Programs and Tickets	\$5,860	\$2,256	\$1,100	\$2,000
Credit Card Fees		\$407	\$150	\$300
Music and Mailing/Licensure		\$748	\$650	\$400
Depreciation	\$1,150			
Misc./Bethlehem Amusement Tax	\$1,893	\$821	\$450	\$325
<b>FACILITIES</b>	<b>\$4,800</b>	<b>\$4,800</b>	<b>\$4,800</b>	<b>\$7,200</b>
Purchase of building/real estate				
Mortgage payment				
Space rental	\$4,800	\$4,800	\$4,800	\$7,200
Building/grounds maintenance				
Utilities				
<b>GRAND TOTAL</b>	<b>\$162,096</b>	<b>\$131,137</b>	<b>\$101,431</b>	<b>\$127,890</b>
<b>BALANCE (DEFICIT)</b>	<b>\$145,967</b>	<b>-\$295</b>	<b>-\$236</b>	<b>-\$17,310</b>

If income and expenditures are not equal, provide a brief explanation of and plans for the balance/deficit:

We plan to balance the 2021-22 budget by deducting the projected deficit from invested working capital.

\* We do not yet have audited figures for 2019-20.